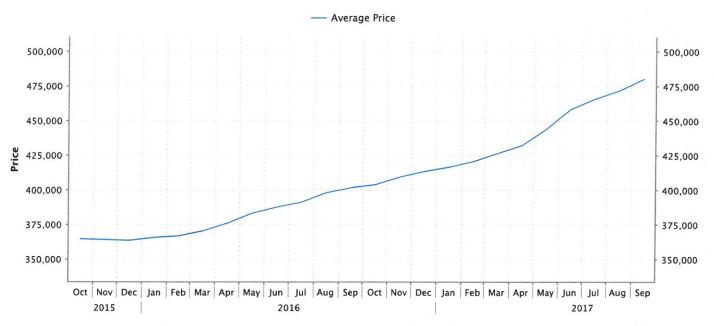
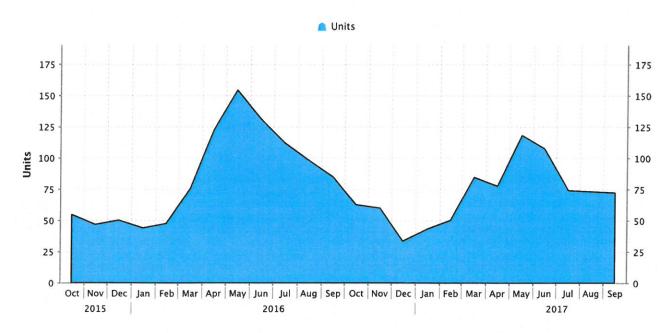
# Comox Valley as at September 30, 2017

## **Cumulative Residential Average Single Family Sale Price**



NOTE: Figures are based on a "rolling total" from the past 12 months - i.e. 12 months to date instead of the calendar "year to date".

# Single Family Units Reported Sold



# **Comparative Activity by Property Type**

		Current Month			12 Months to Date				
	This Year	Last Year	% Change	This Year	Last Year	% Change			
Lots	11110 1 001	Edot Todi	70 Change	This real	Edot i cai	70 Change			
	7	-	400/	00	100	450/			
Units Listed	7 2	5 3	40%	66	120	-45%			
Units Reported Sold Sell/List Ratio	29%		-33%	50	73	-32%			
		60%	400/	76%	61%	400/			
Reported Sales Dollars Average Sell Price / Unit	\$440,000	\$525,000	-16%	\$11,628,370	\$12,989,087	-10%			
Median Sell Price	\$220,000	\$175,000	26%	\$232,567	\$177,933	31%			
Sell Price / List Price	\$231,000 95%	95%		\$188,000	0.40/				
Days to Sell	120	51	135%	95%	94%	260/			
Active Listings	30	55	135%	153	206	-26%			
Single Family				110	Market I and the second				
Units Listed	04	0.4	20/	4.005	4.004	400/			
	91	94	-3%	1,085	1,231	-12%			
Units Reported Sold	72	84	-14%	853	1,017	-16%			
Sell/List Ratio	79%	89%	F0/	79%	83%	00/			
Reported Sales Dollars	\$36,936,637	\$35,234,282	5%	\$409,722,029	\$408,549,736	0%			
Average Sell Price / Unit	\$513,009	\$419,456	22%	\$480,331	\$401,720	20%			
Median Sell Price	\$487,000	000/		\$459,900	070/				
Sell Price / List Price	97%	98%	000/	98%	97%	0.50/			
Days to Sell	27	41	-33%	36	55	-35%			
Active Listings	227	209							
Condos (Apt)									
Units Listed	26	27	-4%	359	270	33%			
Units Reported Sold	38	20	90%	308	205	50%			
Sell/List Ratio	146%	74%		86%	76%				
Reported Sales Dollars	\$7,682,900	\$5,164,300	49%	\$73,285,465	\$43,513,700	68%			
Average Sell Price / Unit	\$202,182	\$258,215	-22%	\$237,940	\$212,262	12%			
Median Sell Price	\$205,000			\$210,000					
Sell Price / List Price	98%	96%		97%	95%				
Days to Sell	31	155	-80%	69	154	-55%			
Active Listings	91	116							
Condos (Patio)									
Units Listed	10	4	150%	96	92	4%			
Units Reported Sold	8	11	-27%	82	97	-15%			
Sell/List Ratio	80%	275%		85%	105%				
Reported Sales Dollars	\$2,818,000	\$3,629,300	-22%	\$29,248,725	\$28,698,475	2%			
Average Sell Price / Unit	\$352,250	\$329,936	7%	\$356,692	\$295,861	21%			
Median Sell Price	\$325,000			\$328,400					
Sell Price / List Price	97%	100%		99%	98%				
Days to Sell	30	19	55%	24	56	-58%			
Active Listings	11	7			****	(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(			
Condos (Twnhse)									
Units Listed	8	11	-27%	173	155	12%			
Units Reported Sold	21	8	162%	137	161	-15%			
Sell/List Ratio	262%	73%		79%	104%				
Reported Sales Dollars	\$7,006,734	\$2,088,200	236%	\$40,468,487	\$41,186,100	-2%			
Average Sell Price / Unit	\$333,654	\$261,025	28%	\$295,390	\$255,814	15%			
Median Sell Price	\$335,296			\$287,411					
Sell Price / List Price	102%	100%		99%	99%				
Days to Sell	18	91	-80%	54	94	-42%			
Active Listings	50	28							

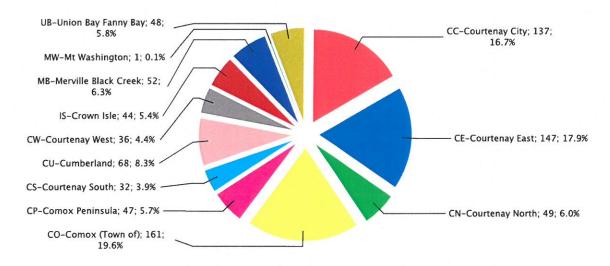
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Sep 30, 2017

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	1	7	11	22	23	29	30	8	4	1	0	0	1	137
CE-Courtenay East	0	4	4	2	12	16	22	38	29	12	6	0	1	1	147
CN-Courtenay North	0	0	0	0	4	2	5	5	8	10	8	2	3	2	49
CO-Comox (Town of)	0	1	0	1	5	23	26	41	33	22	3	3	1	2	161
CP-Comox Peninsula	0	2	0	1	1	5	0	3	8	7	4	4	6	6	47
CS-Courtenay South	0	0	0	1	0	3	5	5	6	2	3	1	2	4	32
CU-Cumberland	1	1	1	0	6	5	18	13	17	5	1	0	0	0	68
CW-Courtenay West	1	0	0	2	3	5	5	3	7	5	1	2	0	2	36
IS-Crown Isle	0	0	0	0	0	0	0	1	11	22	4	4	2	0	44
MB-Merville Black Creek	0	0	1	3	2	4	8	2	10	6	8	0	5	3	52
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	4	1	4	6	3	6	7	8	4	1	2	2	0	48
Zone 2 TOTALS	2	13	14	25	61	90	124	148	145	99	40	18	22	21	822

### Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to September 30, 2017 = 822

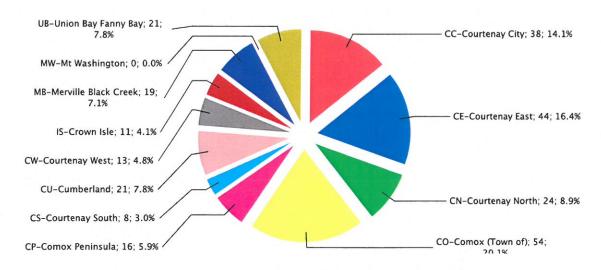
#### 3rd Quarter 2017

# MLS® Single Family Sales Analysis

Unconditional Sales from July 1 to Sep 30, 2017

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	0	2	1	5	9	9	6	5	0	1	0	0	0	38
CE-Courtenay East	0	1	1	1	3	5	1	11	15	5	1	0	0	0	44
CN-Courtenay North	0	0	0	0	2	2	3	2	2	8	4	0	1	0	24
CO-Comox (Town of)	0	1	0	0	1	8	8	13	12	8	3	0	0	0	54
CP-Comox Peninsula	0	1	0	0	1	0	0	2	3	2	1	3	0	3	16
CS-Courtenay South	0	0	0	0	0	0	2	1	1	0	2	0	1	1	8
CU-Cumberland	0	0	0	0	2	2	8	3	5	1	0	0	0	0	21
CW-Courtenay West	0	0	0	0	1	1	3	1	3	0	1	1	0	2	13
IS-Crown Isle	0	0	0	0	0	0	0	1	2	5	0	2	1	0	11
MB-Merville Black Creek	0	0	0	1	0	2	3	1	2	2	5	0	2	1	19
MW-Mt Washington	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UB-Union Bay Fanny Bay	0	1	1	3	3	1	2	3	3	1	1	1	1	0	21
Zone 2 TOTALS	0	4	4	6	18	30	39	44	53	32	19	7	6	7	269

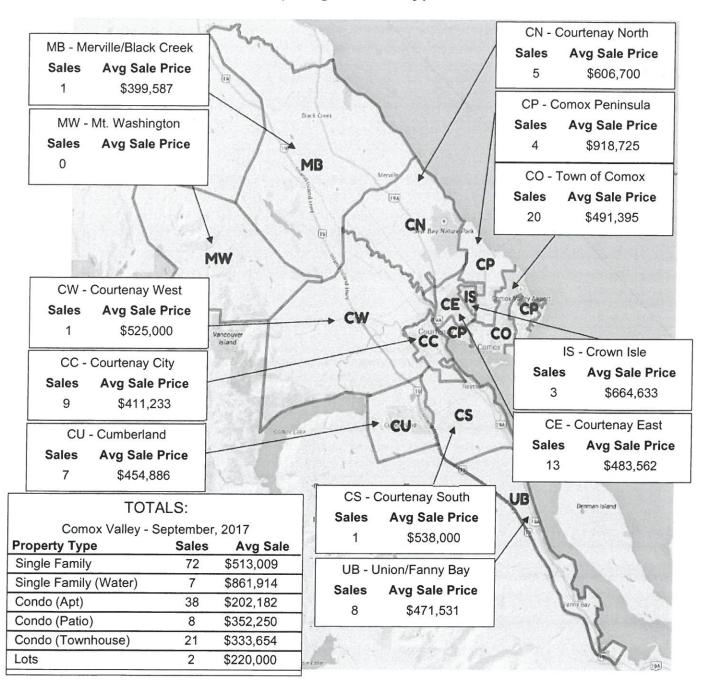
### Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales July 1 to September 30, 2017 = 269

# **Comox Valley**

# Home Sales for the month of September, 2017 (Single Family)



Average sale price does not include Waterfront.